# PAULA ONUCHIC 

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## NEW YORK UNIVERSITY

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## Employment

Postdoctoral Prize Research Fellow at Nuffield College, University of Oxford, 2021--present

## Education

Ph.D. in Economics, New York University, 2015-2021
MA in Economics, Escola de Economia de Sao Paulo (EESP-FGV), 2013-2014
BS in Economics, Escola de Economia de Sao Paulo (EESP-FGV), 2009-2012

## References

Professor Debraj Ray
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Professor Erik Madsen
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Professor Ariel Rubinstein
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Professor Ian Jewitt
Nuffield College - University of Oxford
New Road - Oxford - UK OX1 1NF
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## Teaching and Research Fields

Microeconomic Theory, Information Economics

## Teaching Experience

Spring and Fall 2023
22/23 and 23/24 Academic Year
Fall 2021 and Fall 2022
2015-2020
2016

Theories of Discrimination - Mphil/DPhil Lecturer - Oxford Co-organizer Economic Theory Reading Group - Oxford MPhil/DPhil Microeconomics Class Teacher - Oxford Microeconomics TA (undergrad and PhD) - NYU Macroeconomics TA (PhD) - NYU

## Job Market Paper

Disclosure and Incentives in Teams (with João Ramos)
We consider a team production environment augmented with a stage in which the team decides how to communicate their productive outcome to outside observers. In this context, we characterize equilibrium disclosure of team outcomes when team disclosure choices aggregate individual recommendations through some deliberation procedure. We show that equilibria often involve partial disclosure of the team's outcome and establish a relation between the deliberation procedure and the observer's equilibrium attribution of blame for non-disclosed outcomes ("team failures") across team members. We show that through this blame-attribution channel a team's deliberation procedure determines individuals' incentives to contribute effort to team production. We then characterize deliberation procedures that provide strong effort incentives in different productive environments.

## Publications

## Informed Intermediaries

Published in Theoretical Economics, January 2022.

Signaling and Discrimination in Collaborative Projects (with Debraj Ray)
Published in the American Economic Review, January 2023.

Conveying Value via Categories (with Debraj Ray)
Published in Theoretical Economics, November 2023.

## Other Working Papers

Advisors with Hidden Motives
Statistical Discrimination and Statistical Informativeness (with Matteo Escudé, Ludvig Sinander, and Quitzé Valenzuela-Stookey)

Recent Contributions to Theories of Discrimination - Revision requested by the JPE:Microeconomics.

## Seminars and Conference Presentations

2024
2023

University of Reading, CSEF - Naples, CREST, ESSET Gerzensee
University of Manchester, University of Pennsylvania, Pennsylvania State University, Bilkent University, University of Mannheim, Toulouse School of Economics, Bocconi University, London School of Economics, Washington University in St. Louis, University of California San Diego, Carnegie Mellon University, Duke University + UNC Chapel Hill, Brown University, University of Miami, NEAT Seminar, LMU Munich, HEC Paris - Workshop on Persuasion and Communication, Southeast Theory Festival, ESSET Gerzensee,

2022

2021

2020

Earlier

## Professional Activities

Refereeing

Research Affiliate
Conference Organizer
Co-Organizer
Assistant to the Co-editor
Scientific Committee

SAET - Paris, Bonn-Mannheim Junior Workshop in Economic Theory, Stanford Institute for Theoretical Economics, Columbia Conference in Economic Theory, ASU Theory Conference, Transatlantic Theory Workshop Caltech, Aalto University, SFU+UBC+Calgary Theory Seminar Series, Cambridge Janeway Networks Seminar, University of Essex, Queen Mary University, University of Bristol, Insper, IIES-Stockholm, NHH Norwegian School of Economics, University of Nottingham, UC Berkeley, Southeast Theory Festival, Transatlantic Theory Workshop, Humboldt+Toronto Theory Conference
Michigan State University, Israeli Theory Seminar, UCL, Warwick, University of Toronto, Paris School of Economics, London School of Economics, 43rd Meeting of the Brazilian Econometric Society, 2021 Latin American Meeting of the Econometric Society, Transatlantic Theory Workshop, Seminars in Economic Theory
Oxford University, 42nd Meeting of the Brazilian Econometric Society, 15th Economics Graduate Student Conference at Washington University of St. Louis
2019 Summer School of the Econometric Society, 11th NYU Search Theory Workshop, 2018 Summer Workshop on Money, Banking, Payments and Finance

American Economic Review, Econometrica, Review of Economic Studies, Theoretical Economics, Journal of Economic Theory, American Economic Journal: Microeconomics, Games and Economic Behavior, Journal of the European Economic Association, Economic Journal, Journal of Mathematical Economics, Journal of Public Economics

CEPR Research Affiliate (starting January 2024)
NRET Fest - NYU 2022
2022/23 and 2023/24 Nuffield Economic Theory Seminar
Assistant to Debraj Ray at the American Economic Review
Member of the Scientific Committee $43^{\text {rd }}$ Annual Meeting of the Brazilian Econometric Society

## Other Information

Programming Skills:
Languages:
Citizenship:

MATLAB, Python
English (fluent), Portuguese (native), French (basic), Spanish (basic).
Brazil

